

Oracle NetSuite. Brief overview

NetSuite: the numbers



**The first
cloud company**

**ORACLE®
NETSUITE**

Oracle Global Business Unit



7,000+

Employees globally



40,000+

Organizations and
subsidiaries globally



**Offices in
15 countries**



\$1B+
Revenue run rate








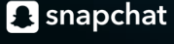






























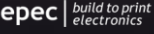













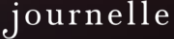



3000+

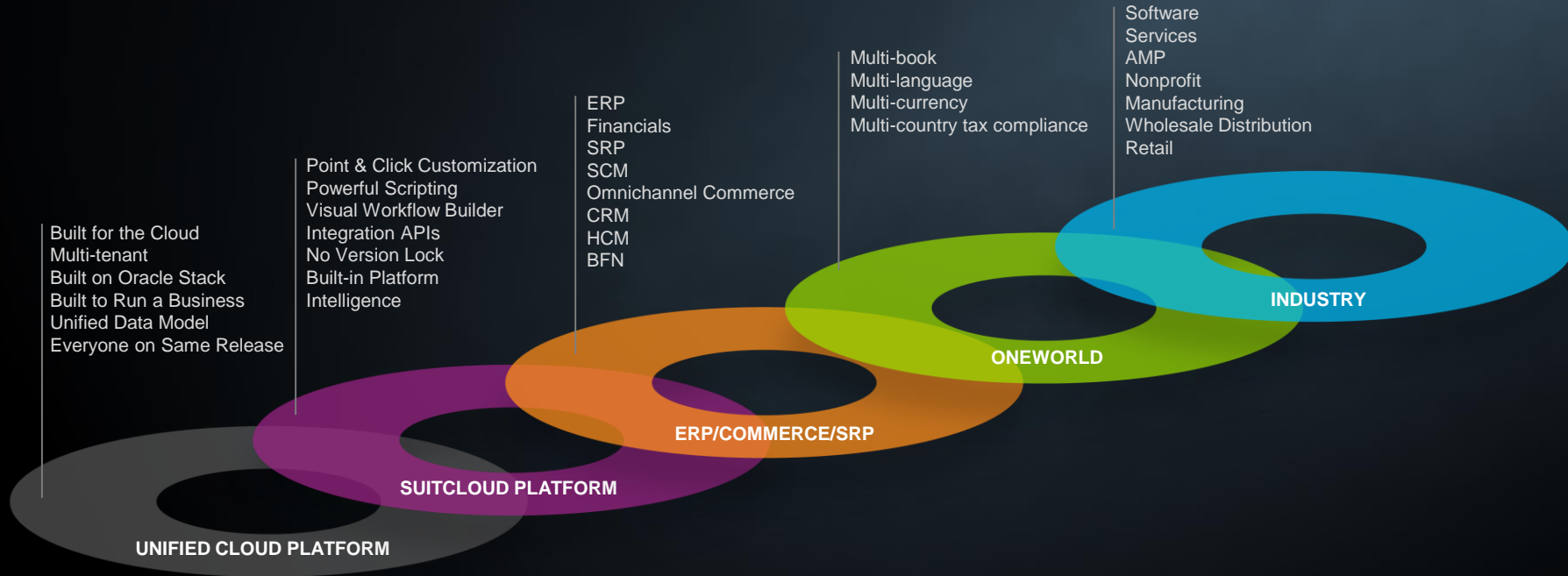
New logos in last 12 months

Trusted by 40,000 Organizations

Every Size. Every Industry. In Every Part of the World.

Software	Services	AMP	Nonprofit	Manufacturing	Wholesale Distribution	Retail
        	      	       	      	       	      	       

NetSuite



Financial Features

FINANCE & ACCOUNTING

- General Ledger
- Accounts Receivable
- Accounts Payable
- Tax Management
- Fixed Assets Management
- Cash Management
- Payment Management

FINANCIAL PLANNING

- Flexible Modeling
- What If Analysis
- Comprehensive Reporting & Analysis
- Multi-Currency Support

BILLING

- SuiteBilling Core
- Subscription Billing
- Advanced Subscription Billing
- Advanced Rating

FINANCIAL REPORTING

- On-Demand, Real-Time
- Flexible, Multi-Dimensional Reporting
- Global Compliance
- Consolidation
- Multiple Outputs

REVENUE MANAGEMENT

- Recurring Revenue Management
- Flexible Revenue Recognition Scheduling
- Percentage of Completion Accounting
- Rev Arrangements with Multi Deliverables
- Software & Service Contracts

GLOBAL ACCT & CONSOLIDATION

- Multi-Currency Management
- Multi-Company Management
- Audit & Compliance (GRC)
- Multi-Language
- Configurable Tax Engine

Rich ERP Features

ORDER MGMT

- Quote and Order Management
- Billing Management and Invoicing
- Flexible Billing Scheduling
- Order Fulfillment and Continuity Programs
- Promotions
- RMA

PRODUCTION

- Product Data Management
- Planning and Scheduling
- Work Order Management
- Quality Management
- MES

PROCUREMENT

- Purchase Requisition
- Purchase Contract & Blanket PO
- Request for Quote (RFQ)
- Requisition Approval Workflow

WAREHOUSE MGMT

- Inbound Logistics
- Outbound Logistics
- Inventory Management
- Warehouse Management System

INVENTORY

- Inventory Control and Warehouse Management
- Cost Management
- Order Fulfillment
- Inventory Visibility

SCM

- Planning
- Collaboration
- Execution
- Support

Rich ERP Features

CRM

- Sales Force Automation
- Customer Service Management
- Marketing Automation
- Partner Relationship Management
- Mobile

HCM

- Core HRIS
- Payroll
- Employee Center
- HR Analytics

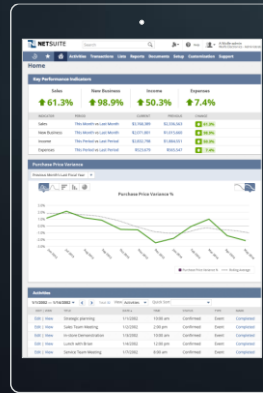
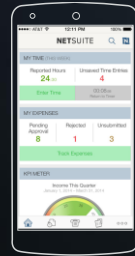
PROJECT MGMT

- Project Management
- Project Accounting
- Resource Management
- Time & Expense Management
- Billing

The right tools for each type of user

User:

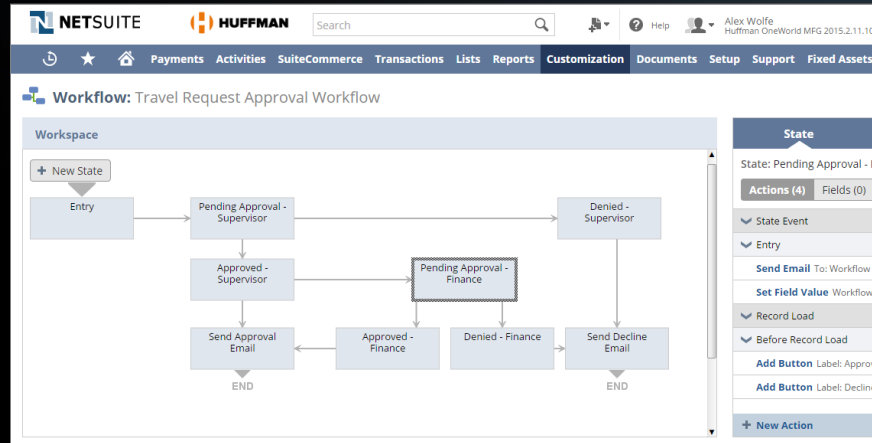
- Personal information portals
- Workspace adapted to devices with different diagonal
- Individually customizable interface



The right tools for each type of user

The Business Analyst:

- Configure business rules, integrate apps
- Build Screens, tables, fields



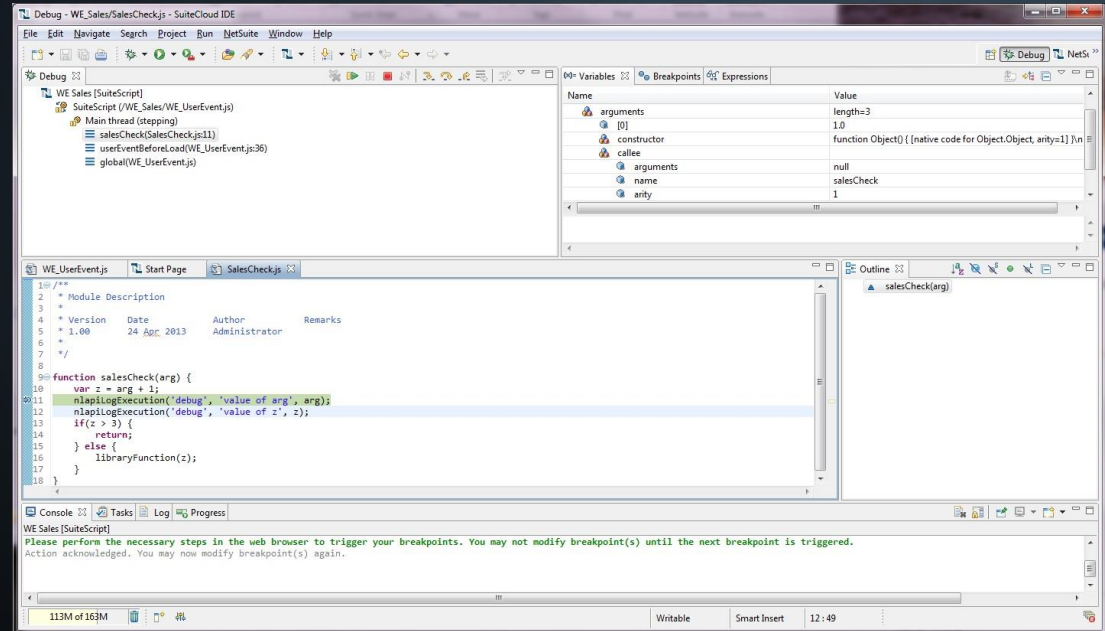
The screenshot shows the NetSuite Custom Entry Form configuration screen. The form is titled 'Custom Entry Form' and is for the 'Inventory Part' subtype. The configuration includes fields for 'NAME', 'TYPE', 'SUBTYPE', and 'INACTIVE'. There are also checkboxes for 'STORE FORM WITH RECORD', 'FORM IS PREFERRED', 'USE FOR POP-UPS', 'POPOP ONLY', 'USE FOR MANAGER', and 'WEB SITE CONTENT MANAGER ONLY'. The 'ENABLE FIELD EDITING ON LISTS' checkbox is checked. Below the configuration, there is a table for 'Fields' with columns for 'DESCRIPTION', 'SHOW', 'MANDATORY', 'DISPLAY TYPE', 'LABEL', 'FIELD GROUP', 'COLUMN BREAK', 'SPACE BEFORE', and 'SAME ROW AS PREVIOUS'. The table lists various fields such as 'Custom Form', 'Internal ID', 'Item Name/Number', 'UPC Code', 'Display Name', 'Vendor Name', 'PartURL', 'Units Type', and 'Base Unit'. The 'Fields' table is as follows:

DESCRIPTION	SHOW	MANDATORY	DISPLAY TYPE	LABEL	FIELD GROUP	COLUMN BREAK	SPACE BEFORE	SAME ROW AS PREVIOUS
Custom Form	<input type="checkbox"/>	<input type="checkbox"/>	Normal	Form	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Internal ID	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Normal	Internal ID	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Item Name/Number	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Normal	Item Name/Number	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
UPC Code	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Normal	UPC Code	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Display Name	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Normal	Display Name/Code	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vendor Name	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Normal	Vendor Name/Code	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PartURL	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Normal	PartURL	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Units Type	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Normal	Units Type	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Base Unit	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Normal	Base Unit	Primary information	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

The right tools for each type of user

The Developer:

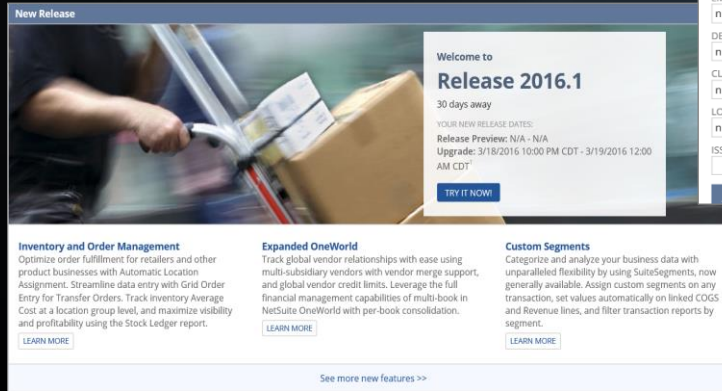
- Robust full development environment
- Open interfaces
- Product life cycle management



The right tools for each type of user

The Administrator:

- Management of customizations
- Management of roles and security



New Release

Welcome to
Release 2016.1
30 days away

YOUR NEW RELEASE DATES:
Release Preview: N/A - N/A
Upgrade: 3/18/2016 10:00 PM CDT - 3/19/2016 12:00 AM CDT

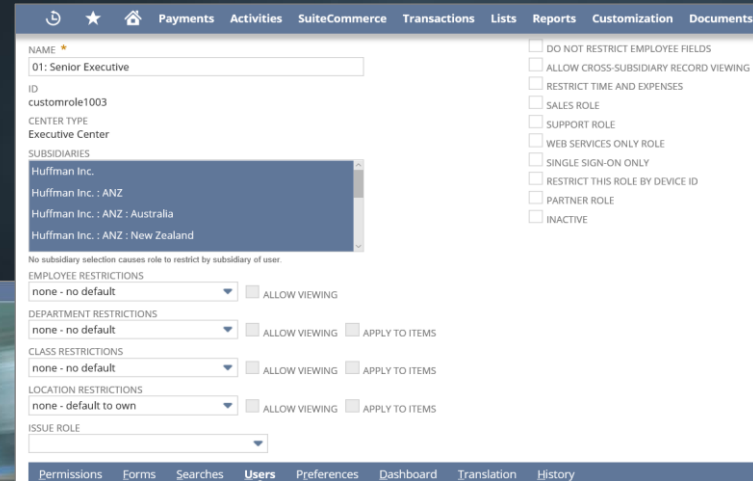
[TRY IT NOW!](#)

Inventory and Order Management
Optimize order fulfillment for retailers and other product businesses with Automatic Location Assignment. Streamline data entry with Grid Order Entry for Transfer Orders. Track inventory Average Cost at a location group level, and maximize visibility and profitability using the Stock Ledger report.
[LEARN MORE](#)

Expanded OneWorld
Track global vendor relationships with ease using multi-subsidiary vendors with vendor merge support, and global vendor credit limits. Leverage the full financial management capabilities of multi-book in NetSuite OneWorld with per-book consolidation.
[LEARN MORE](#)

Custom Segments
Categorize and analyze your business data with unparalleled flexibility by using SuiteSegments, now generally available. Assign custom segments on any transaction, set values automatically on linked COGS and Revenue lines, and filter transaction reports by segment.
[LEARN MORE](#)

[See more new features >>](#)



Payments Activities SuiteCommerce Transactions Lists Reports Customization Documents

NAME *
01: Senior Executive

ID
customrole1003

CENTER TYPE
Executive Center

SUBSIDIARIES
Huffman Inc.
Huffman Inc. : ANZ
Huffman Inc. : ANZ : Australia
Huffman Inc. : ANZ : New Zealand

No subsidiary selection causes role to restrict by subsidiary of user.

EMPLOYEE RESTRICTIONS
none - no default ALLOW VIEWING

DEPARTMENT RESTRICTIONS
none - no default ALLOW VIEWING APPLY TO ITEMS

CLASS RESTRICTIONS
none - no default ALLOW VIEWING APPLY TO ITEMS

LOCATION RESTRICTIONS
none - default to own ALLOW VIEWING APPLY TO ITEMS

ISSUE ROLE

DO NOT RESTRICT EMPLOYEE FIELDS
 ALLOW CROSS-SUBSIDIARY RECORD VIEWING
 RESTRICT TIME AND EXPENSES
 SALES ROLE
 SUPPORT ROLE
 WEB SERVICES ONLY ROLE
 SINGLE SIGN-ON ONLY
 RESTRICT THIS ROLE BY DEVICE ID
 PARTNER ROLE
 INACTIVE

Permissions Forms Searches Users Preferences Dashboard Translation History

The right tools for each type of user

The CIO:

- Governance, risk and compliance
- Transparency, peace of mind

NETSUITE 155,326,692,289 99.99%
APPLICATION REQUESTS AVG UPTIME

DEC '14 - NOV '15

All NA West NA Northwest NA East

CURRENT STATUS

Application UI	✓	Asynchronous Services	✓
SuiteCommerce - Websites	✓	SuiteTalk	✓
SuiteCommerce - Checkout	✓	SuiteAnalytics Connect	✓
Email	✓		

Bundle Details
NetSuite Electronic Payments

NAME: NetSuite Electronic Payments
ID: 45178
VERSION: 4.01.6
COMPANY: NetSuite Platform Solutions Group - NetSuite Electronic Payments
AVAILABLE SINCE: 12/18/2013

NO. INSTALS: 2,461
PRODUCT: NetSuite, NetSuite
LANGUAGES: English (U.S.)
AVAILABILITY: Public
DOCUMENTATION: helpcenter/all/Topic=DOC_ElectronicPayments

NAME	VERSION	ACTION	START DATE	END DATE	STATUS	USER	NOTES
NetSuite Electronic Payments	4.01.6	Managed Upgrade	1/24/2016 5:30 pm	1/24/2016 5:33 pm	Success	System	
NetSuite Electronic Payments	4.01.5	Managed Upgrade	3/22/2016 6:03 am	3/22/2016 6:07 am	Success	System	
NetSuite Electronic Payments	4.01.4	Managed Upgrade	3/12/2016 1:59 am	3/12/2016 1:59 am	Success	System	
NetSuite Electronic Payments	4.01.3	Managed Upgrade	6/30/2017 1:40 pm	6/30/2017 1:44 pm	Success	Alex Wolfe	
NetSuite Electronic Payments	4.01.3	Managed Upgrade	6/29/2017 2:23 pm	6/29/2017 1:27 pm	Success	Alex Wolfe	
NetSuite Electronic Payments	4.01.2	Managed Upgrade	4/25/2017 7:55 pm	4/25/2017 8:00 pm	Success	Alex Wolfe	
NetSuite Electronic Payments	4.01.1	Managed Upgrade	3/15/2017 9:31 pm	3/15/2017 9:38 pm	Success	Alex Wolfe	
NetSuite Electronic Payments	4.01.0	Managed Upgrade	2/28/2017 8:40 am	2/28/2017 8:47 am	Success	Alex Wolfe	
NetSuite Electronic Payments	4.00.4	Managed Upgrade	12/24/2016 10:44 pm	12/24/2016 10:52 pm	Success	Alex Wolfe	

99.99%
Доступність середовищ в 2016

ISAE 3402 Type II Audit Completed

ISO 27001 CERTIFIED BY BRIGHTLINE

pci DSS Certified

Trustwave Information Security & Compliance

AICPA SOC 3

SSAE 16 Type II Audit Completed

Over 300+ BI Components Available “Out Of The Box”



Home

Reminders

- 1 Call to complete
- 1 Purchase Orders to Approve (CEO)

Business Alerts

- \$57,300.00 Foundation Revenue
- \$40,374.84 Fundraising
- \$45,000.00 Grant Revenue
- \$71,864.76 Miscellaneous

Expenses By Period Trend

By Period

Expenses By Period

Revenue By Period Trend

Revenue By Period

Navigation Portlet

Category > Financial Report

Financial Statements

- Income Statement
- Balance Sheet
- Trial Balance
- Cash Flows

Revenue

- Billing and Revenue
- Revenue by Customer
- Revenue by State
- Revenue by Item

Banking/Budgeting

- Bank Reconcile
- Budgets
- Budget vs Actual
- Bank Register

Purchases

- Purchase by Vendor
- Purchase by Item
- Open PO
- PO Register

Vendors/Payables

- A/P Aging Report
- Open Bills
- A/P Register
- A/P Bill Pay History

Inventory/Items

- Inventory Valuation
- Inv Activity Detail
- Current Inv Status
- Inventory Worksheet

Order Management

- Open Pledge/Orders
- Back Orders
- Order Register

Customer/Receivables

- Sales Tax
- A/R Register
- Cust Profitability
- A/R Aging Report

Key Performance Indicators

Indicator	Change	Payables	Receivables	Total Bank Balance	Inventory
	↑ 15.0%	↑ 119.1%	↑ 0.2%	↓ 4.9%	

Grants New Opportunity List by Agency

Hesperotusna and riparian habitat work at the confluence of the Gila and San Pedro Rivers

Media Outreach Channel Islands, CA

National Park Service-Integration and Synthesis of the Scientific and Professional Literature on Soundscapes and Night Siles and their relationship to outdoor recreation

Novel Nucleic Acid Sequencing Technology Development (R21)

NOTICE OF INTENT TO AWARD - Commemorate the Boston Massacre through "Blood on the Snow," a museum theater piece at Old State House with related educational programs

Fortune 100 Runs NetSuite (and 20K Others)

#7 — BERKSHIRE HATHAWAY INC.

#27 — P&G

#44 — DELL

#70 — FedEx

#10 — hp

#32 — Walgreens

#51 — intel

#77 — Honeywell

#12 — VALERO

#34 — MetLife

#55 — Prudential

#82 — ORACLE

#21 — CardinalHealth

#37 — Microsoft

#57 — MERCK
Be well

#95 — AMERICAN EXPRESS

#22 — UnitedHealthcare

#42 — Johnson & Johnson

#64 — CISCO

#97 — JOHN DEERE

#100 — Nationwide

THANK YOU!



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